Trade –Offs in Multi-Modal Handling of Goods ... Balancing the Environment & Economics



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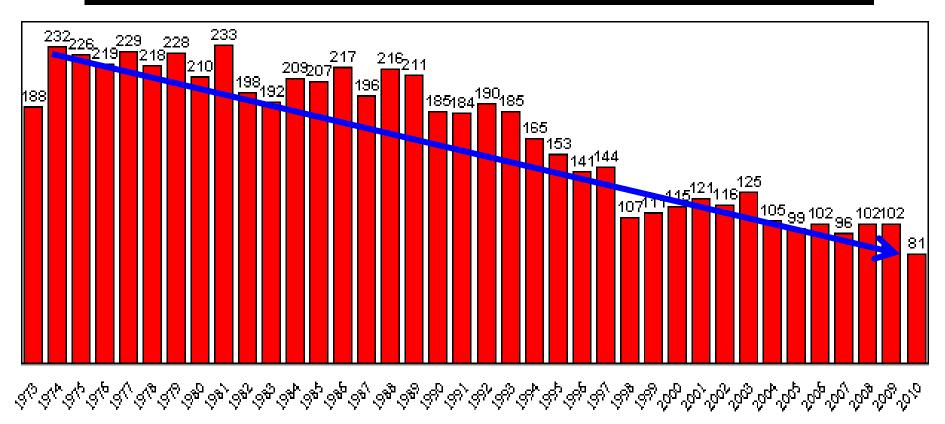
No Where Is The Conflict Between Economic & Environmental Goals More Stark Than In Goods Movement!



For Years ... CA's Primary Economic Focus Has Been On Cleaning Up The Environment

Ozone...Increasing Conformance

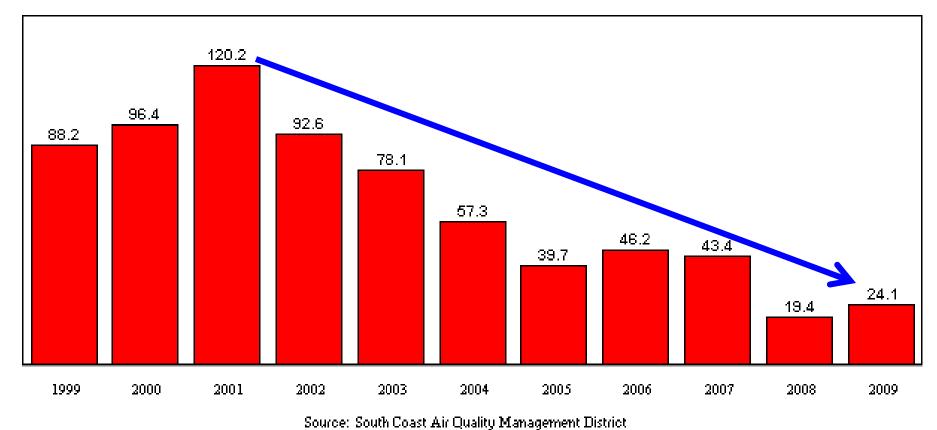




Source: South Coast Air Quality Management District

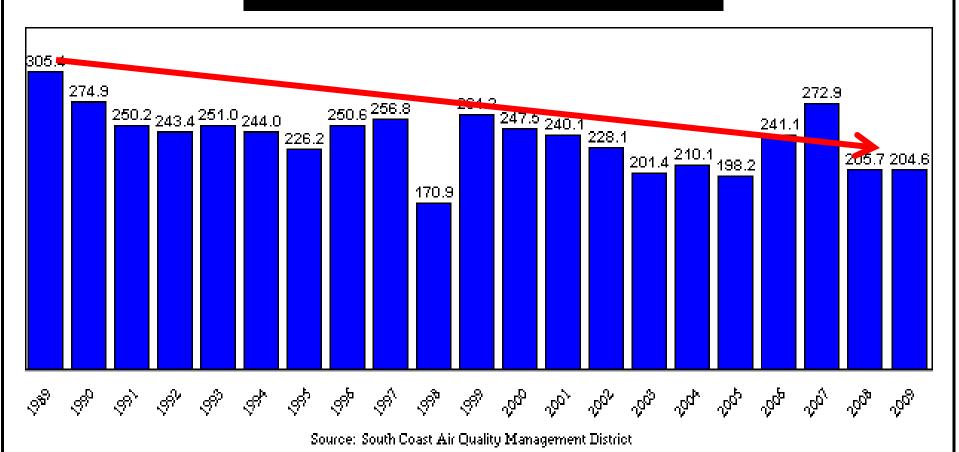
PM 2.5 Improved



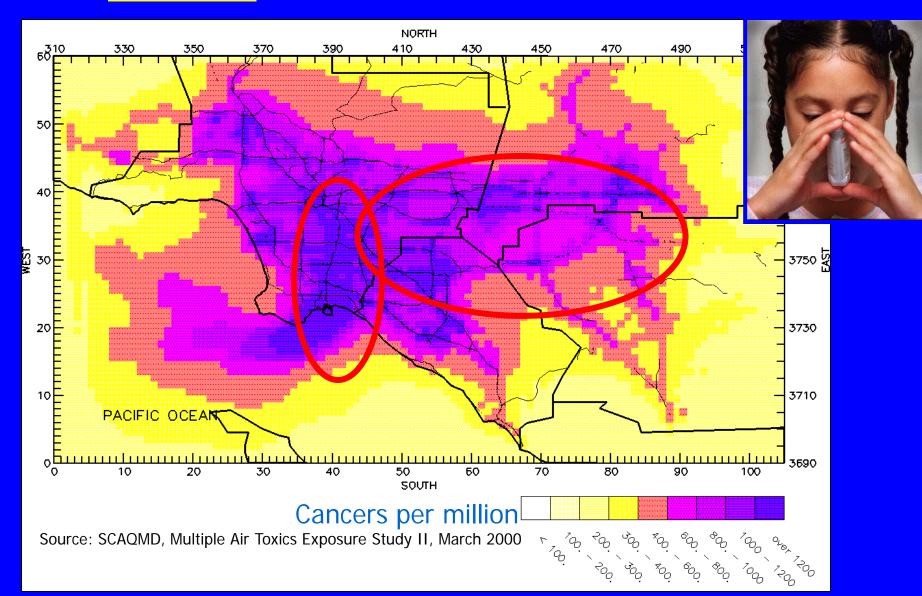


PM 10: A Challenge





Goal Is to Reduce <u>Asthma</u> & <u>Cancer Risk From Airborne Toxics</u>



Port Clean Truck Program



230 to 1,450 Premature Deaths

Will Be Avoided

On West Coast Near Asia



Los Angeles



Long Beach

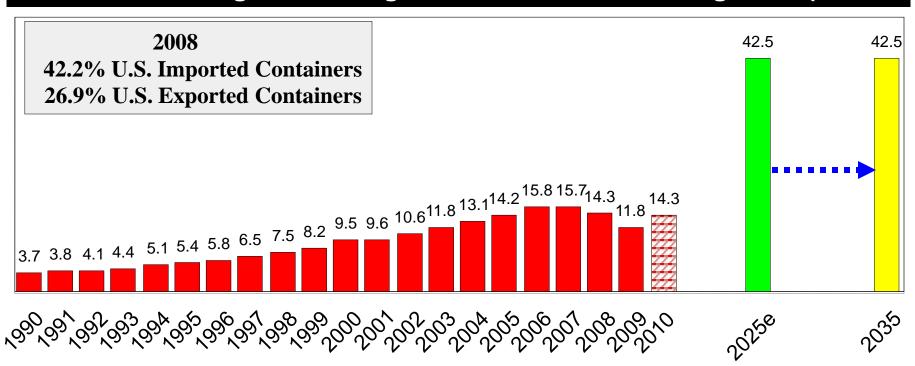
CA Deep Water Ports Can Serve Ships Needing 50 feet of Water



8,000-Container Post-Panamax Ships

Port Container Volume





TEU=20 foot equivalent container units

Source: Ports of Los Angeles & Long Beach, Forecast by Global Insights

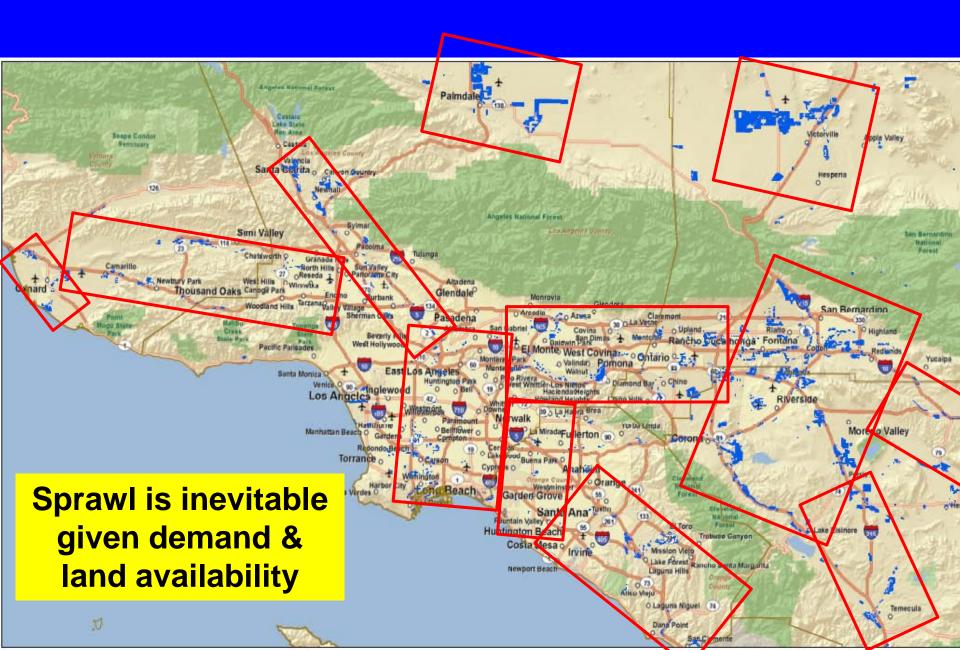
Demand For Added Warehousing Space

Demand	Square Feet
Port Related	205,200,000
Non-Port Related	351,000,000
Total Additional Space Needed	556,400,000

Available Warehouse Space



Results: Build-Out About 2030



Trucks & Traffic Congestion



Lack of Rail Grade Separations Divides Cities



Increased Intermodal Yard Operations



Increased Air Cargo Operations



No Doubt Goods Movement Presents Challenges . . .



But on the other hand...



"Give Me A One-Armed Economist"

President Harry Truman

California Wage & Salary Employment

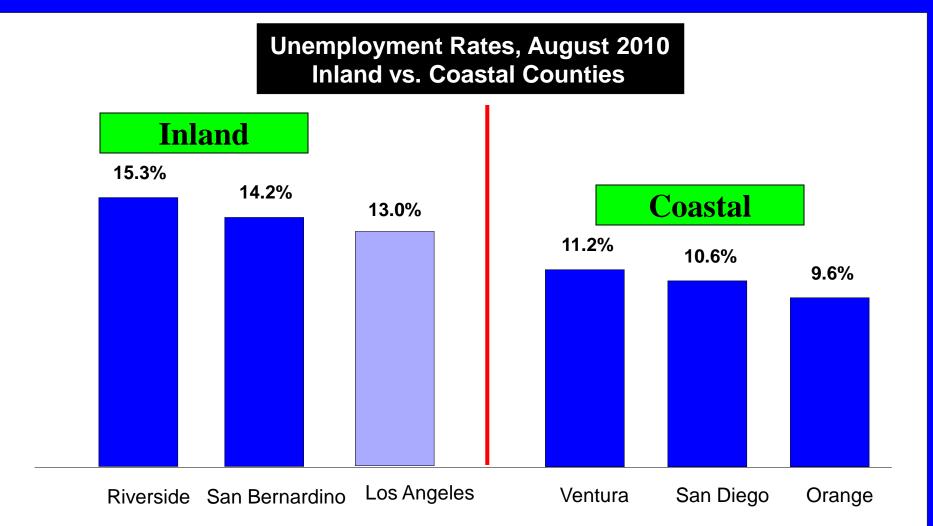


Unemployment Has Soared



Source: U.S. Bureau of Labor Statistics, CA Employment Development Department

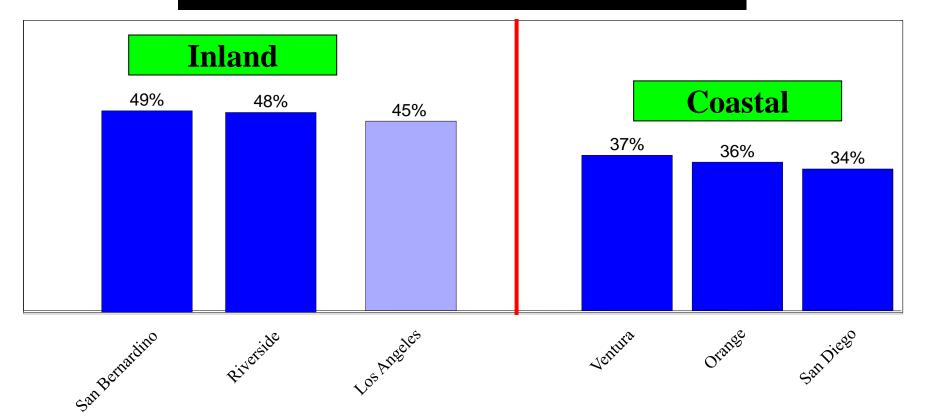
Unemployment Hits Inland AreasThe Hardest: So. California



Source: CA Employment Development Department

Modestly Educated Inland Adults Need Blue Collar Jobs: So. California

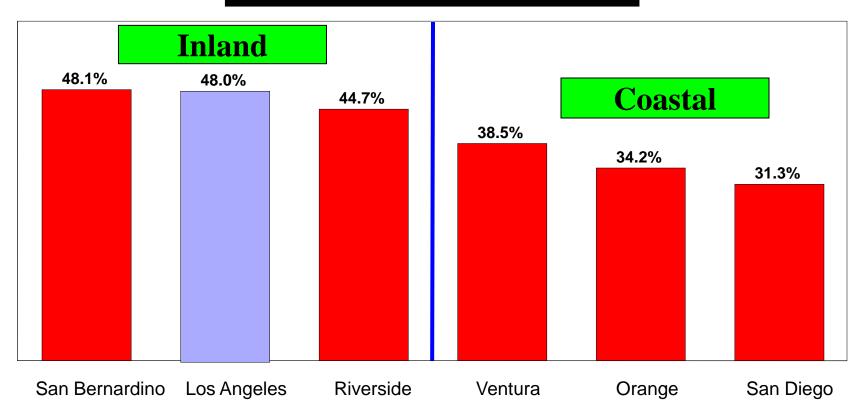
Marginally Educated Adults, Southern California Percent, 25 & Over, 2008



Source: American Communitu Survey, 2008

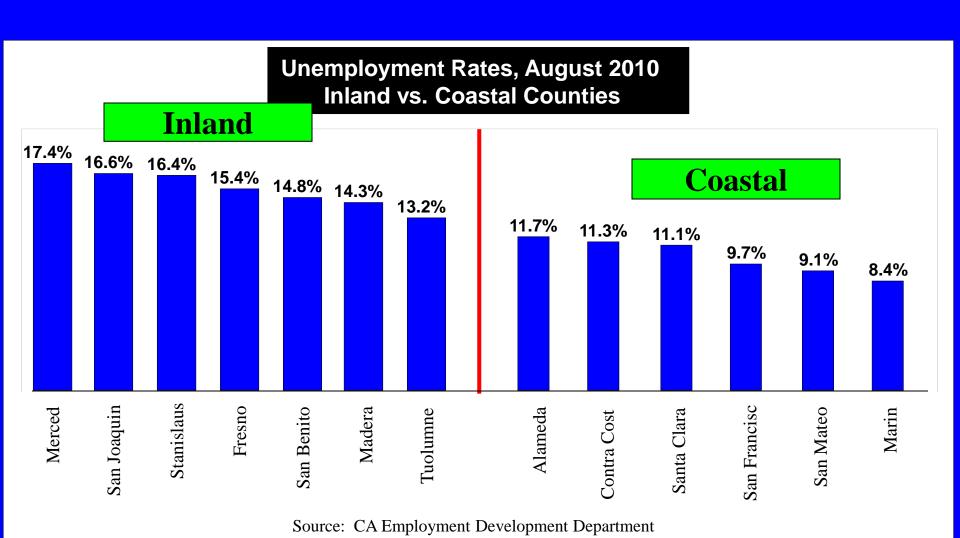
Heavily Hispanic Areas Affected Disproportionately: So. Calif.

Hispanic Share of Population Southern California Counties, 2009



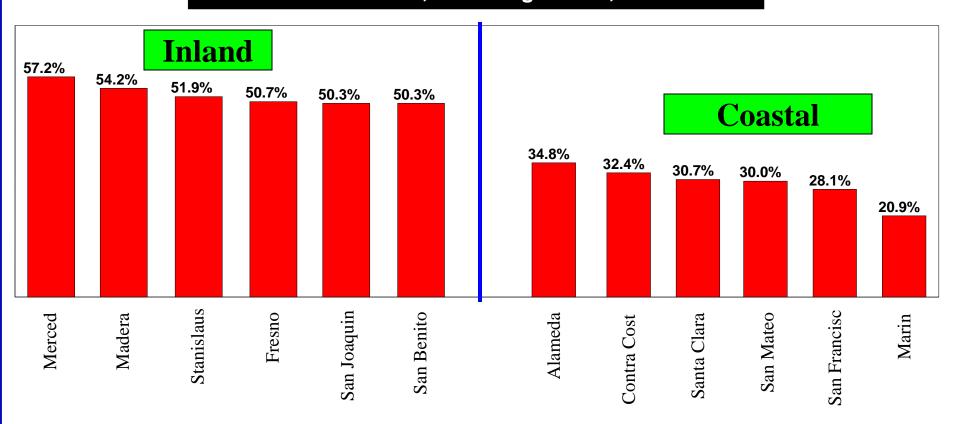
Source: American Community Survey, 2009

Unemployment Hits Inland Areas The Hardest: No. California



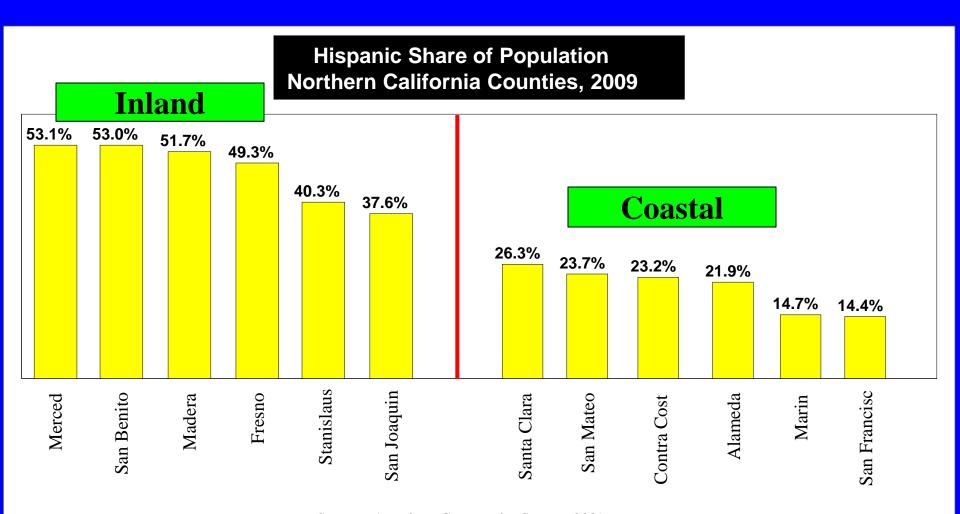
Modestly Educated Inland Adults Need Blue Collar Jobs: No. California

Marginally Educated Adults, Extended Bay Area Percent 25% & Over, No College Class, 2009



Source: American Community Survey, 2009

Heavily Hispanics Areas Affected Disproportionately: No. Calif.



Source: American Community Survey, 2009

Sectors With <u>Few Educational Barriers</u> To Entry Level Employment

Mining (\$96,996)

Manufacturing (\$47,933)

Logistics (\$46,665)

Wholesale (\$43,492) Median

(\$41,453)

Potail Trado (\$28.840)

Construction

Retail Trade (\$28,840)

Gaming (\$28,385)

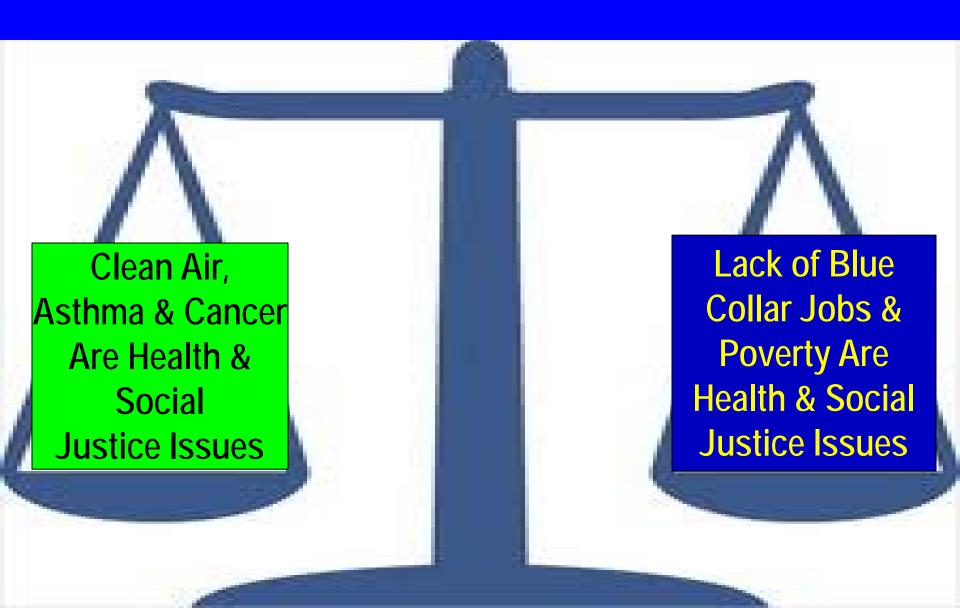
Hotel/Motel (\$24,019)

Agriculture (\$22,793)

Eating & Drinking (\$15,132)

Blue Collar With Part Time Workers & Owner – Operator Drivers

Public Policy Dilemma



After Years Of Focus on Cleaning Up The Environment . . .

Blue Collar Job Creation Has Been CA's Forgotten Need



If We Require New Equipment ... Its Time Regulators Did Something To Get It Made In California

Otherwise All Investments For Environmental Clean-Up Are A Net Loss To California's Economy

If New Equipment Is Mandated ... Firms Need To Be Given Enough Time To Use It & Amortize Its Cost ... Before Being Required To Install Still Newer Equipment

Otherwise We Continue Raising The Cost of Doing Business In California & Cause Firms To Either Move or Put Their Growth Elsewhere



Every Project Requires CEQA Approvals, With Lawsuits Almost Always Filed ... Creation of Courts Specializing In CEQA Would Eliminate The Lengthy Delays This Imposes

Judges Would Not Handle Criminal & Civil Matters & Would Become CEQA Experts. They Would Learn The Bad Actors Skirting The Law Or Using It Only to Delay Projects



CA Needs To Fully Embrace Public Private Partnerships To Finance Its Infrastructure

Given Federal & State Budgets Issues, Either We Allow Our Infrastructure To Continue Deteriorating or We Harness The Private Sector To Build Needed Projects

Green Job Difficulties





Fisker

Californians Designed Tesla & Fisker ... BUT CA Costs Meant Both Would be Made Elsewhere (New Mexico & Delaware)

Special Subsidies Were Used To Bring Tesla Home ... Without Special Help Fisker Went To Delaware

Without Out Major Changes ... CA Will Create <u>High Paying</u>
Design Jobs ... and <u>Low Paying</u> Installation Jobs ...
But <u>Few Green Production Jobs</u>

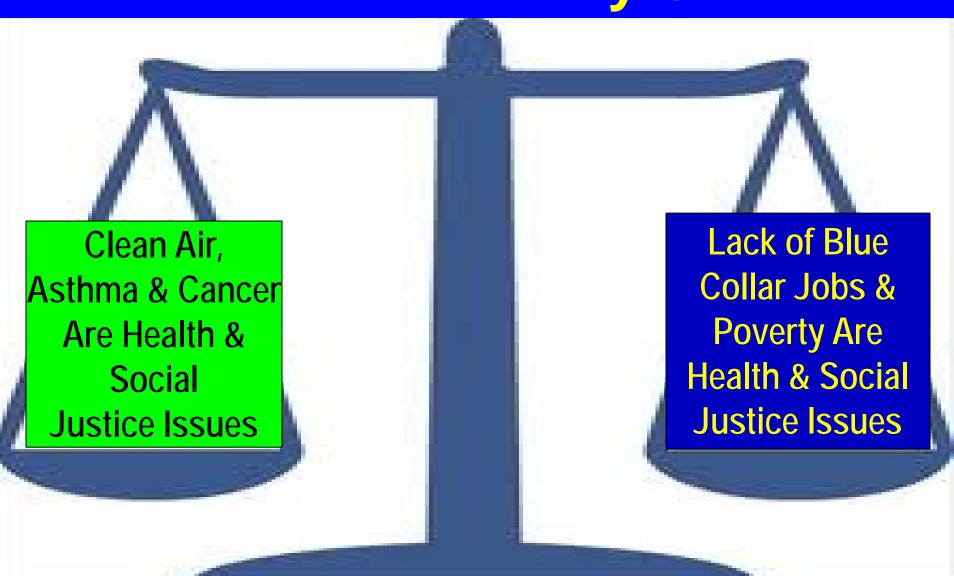


CA Relies Heavily On Command & Control In Its Policies Using Single Issue Regulatory Agencies

They Have No Mandate To Worry About the Job Impacts of Their Actions

If The State Is Seriously Concerned With Job Creation ... There Is A Need For An <u>Independent Counter-Weight</u> With The Power To Analyze, Comment and Modify Decisions

There Is A Need To Balance The Policy Scales



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