

# AmazonFresh: Changing the Nature of Urban Logistics

Brandeis Marshall, Purdue University  
[brandeis@purdue.edu](mailto:brandeis@purdue.edu)  
<http://web.ics.purdue.edu/~brandeis>  
[@csdoctorsister](#)



# AmazonFresh [\(https://fresh.amazon.com/\)](https://fresh.amazon.com/)

- Free same-day and early morning delivery on orders over \$35 of more than 500,000 Amazon items, including fresh grocery and local products.
- Place your order by 10am and have it by dinner, or by 10pm and have it by breakfast.
- Amazon Prime instance
  - ✓ Free Two-Day Shipping on millions of items
  - ✓ No minimum order size
  - ✓ Unlimited instant streaming of thousands of movies and TV shows with Prime Instant Video
  - ✓ Read free books each month through Kindle First and the Kindle Owners' Lending Library



# AmazonFresh (<https://fresh.amazon.com/>)

- AmazonFresh and Prime Fresh Membership Delivery Options
  - Doorstep Delivery: orders are placed at your home in sealed, temperature-controlled tote bags.
  - Attended Delivery: these tote bags are delivered in person to someone that must be home to receive them, e.g., required for sensitive purchases such as alcohol.
- Amazon Prime Air (<http://www.amazon.com/b?node=8037720011>)
  - 30-minutes or less delivery to customers' hands using unmanned aerial vehicles
  - Amazon R&D released initial details in December 2013
  - Expected Prime Air launch is 2015, currently working with FAA on UAV regulations and standards



# AmazonFresh [\(https://fresh.amazon.com/\)](https://fresh.amazon.com/)

- AmazonFresh Feedback & Customer Reviews: <http://www.yelp.com/biz/amazon-fresh-los-angeles>

**yelp** Find tacos, cheap dinner, Max's Near San Francisco, CA Sign Up Log In

Home About Me Write a Review Find Friends Messages Talk Events

## Amazon Fresh

★ ★ ★ ★ ☆ 33 reviews Details

\$\$\$ · Food Delivery Services Edit

Los Angeles, CA Edit

Get Directions

[fresh.amazon.com](http://fresh.amazon.com)

These are the delivery bags. Some have a... by j.h.

"Bacon, meats and cheese from **Huntington Meats**; fish, clam chowder and..." In 3 reviews

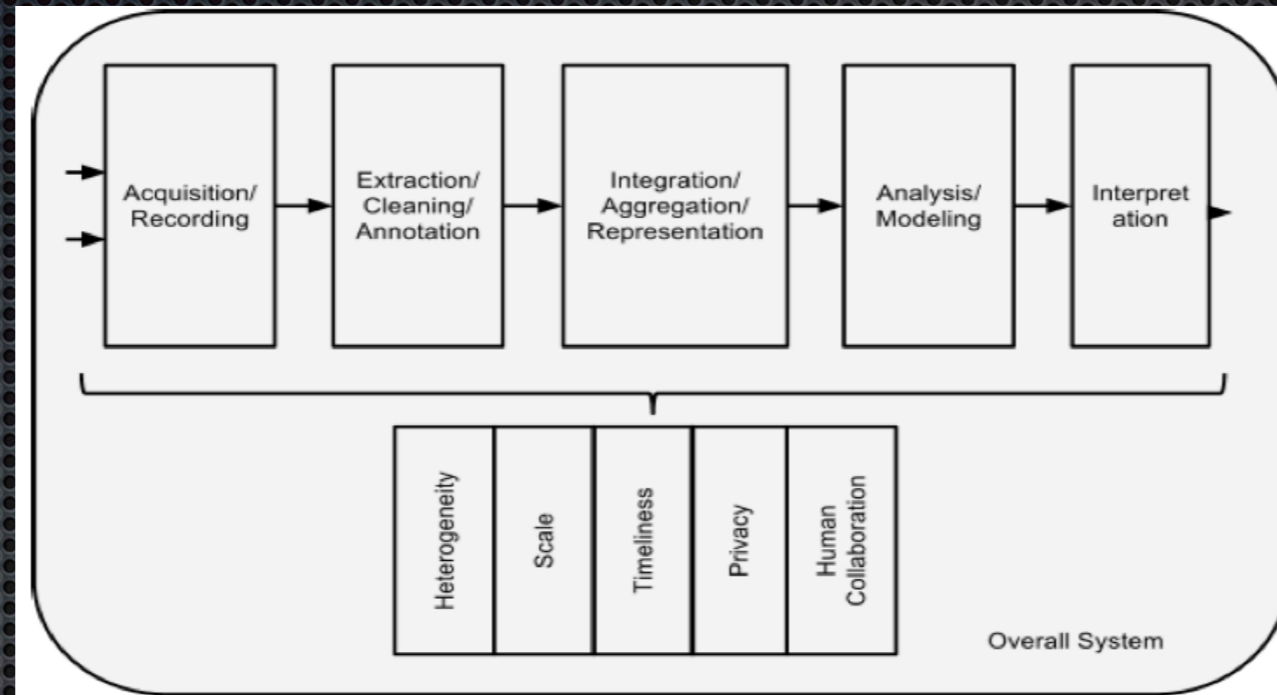
Today 7:00 am - 10:00 pm Open now

\$\$\$ Price range Pricey



# The Business of Data

Big Data Analysis Pipeline (CRA)

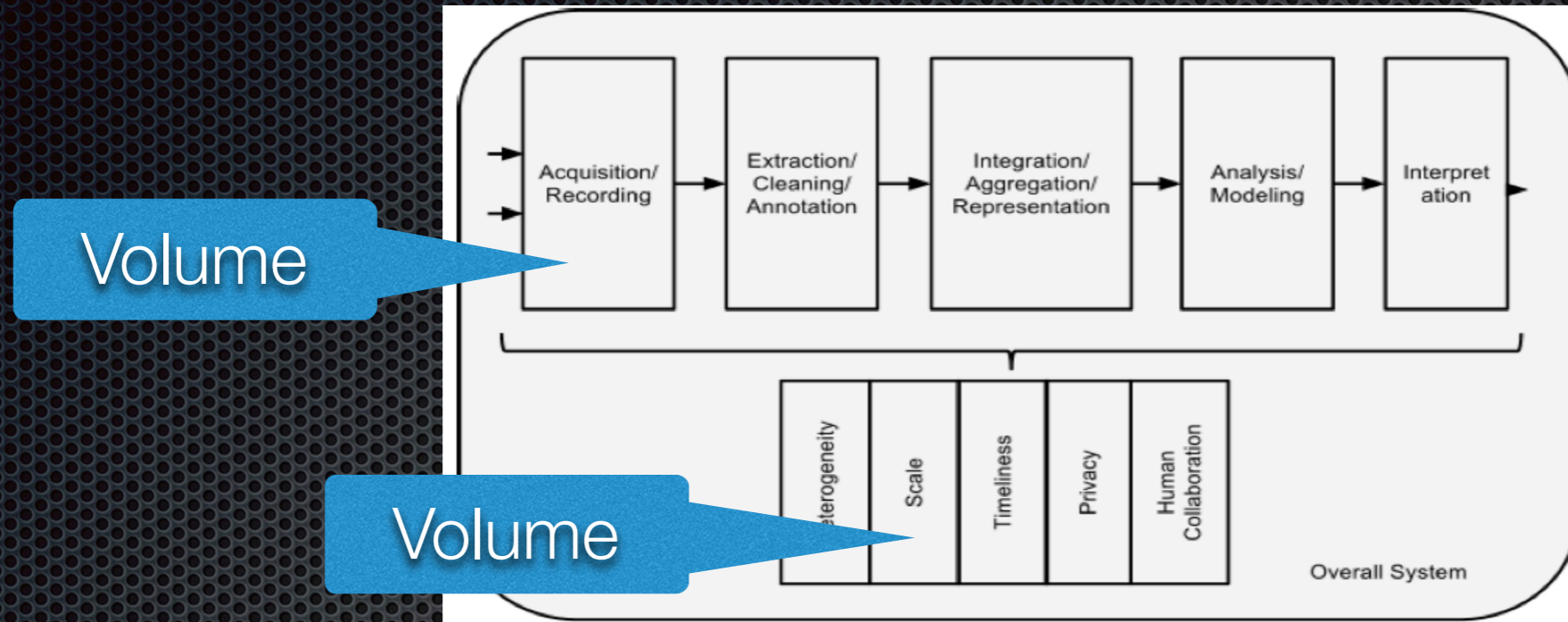


- ✦ Big Data V's
  - ✦ **The Classics:** Volume+Variety+Velocity (circa 2001, Gartner Inc.)
  - ✦ **The Fourth:** Viability/Veracity (circa 2012)
  - ✦ **The Fifth:** Value (circa late 2012/early 2013)



# The Business of Data

## Big Data Analysis Pipeline (CRA)

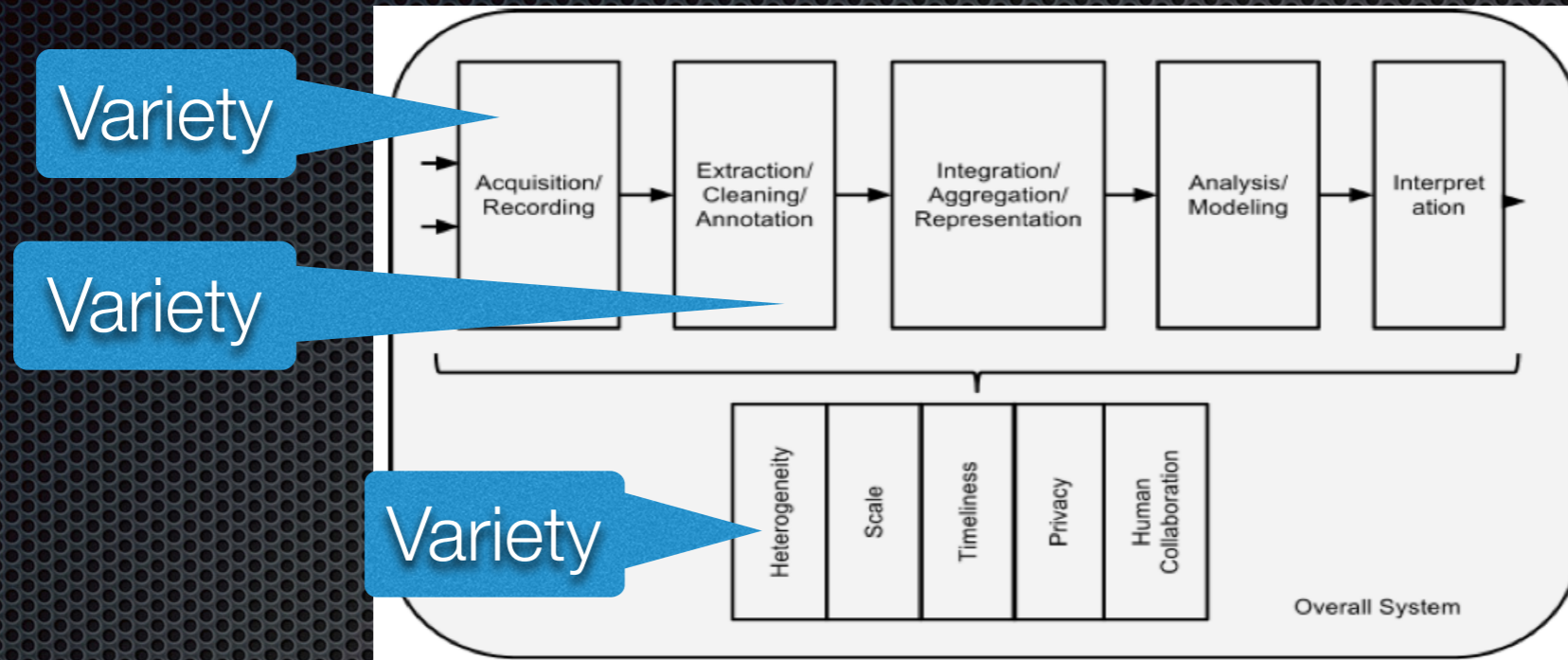


- **Volume: Every click, google search, text, tweet, review, phone call, transaction, purchase...must be gathered and stored**
  - Example: Amazon Cyber Monday 2013 sales = 426 items purchased/sec (36.8 million items ordered worldwide)
  - Example: Amazon Prime Services membership = >1M in 3rd week of December 2013
- One machine is obviously not enough...
  - We need distributed processing of large data sets across clusters of computers using simple programming models
  - Apache Hadoop: open-source software for scalable, reliable, distributed computing
  - Hadoop Enterprise Vendors: Cloudera, HortonWorks



# The Business of Data

Big Data Analysis Pipeline (CRA)

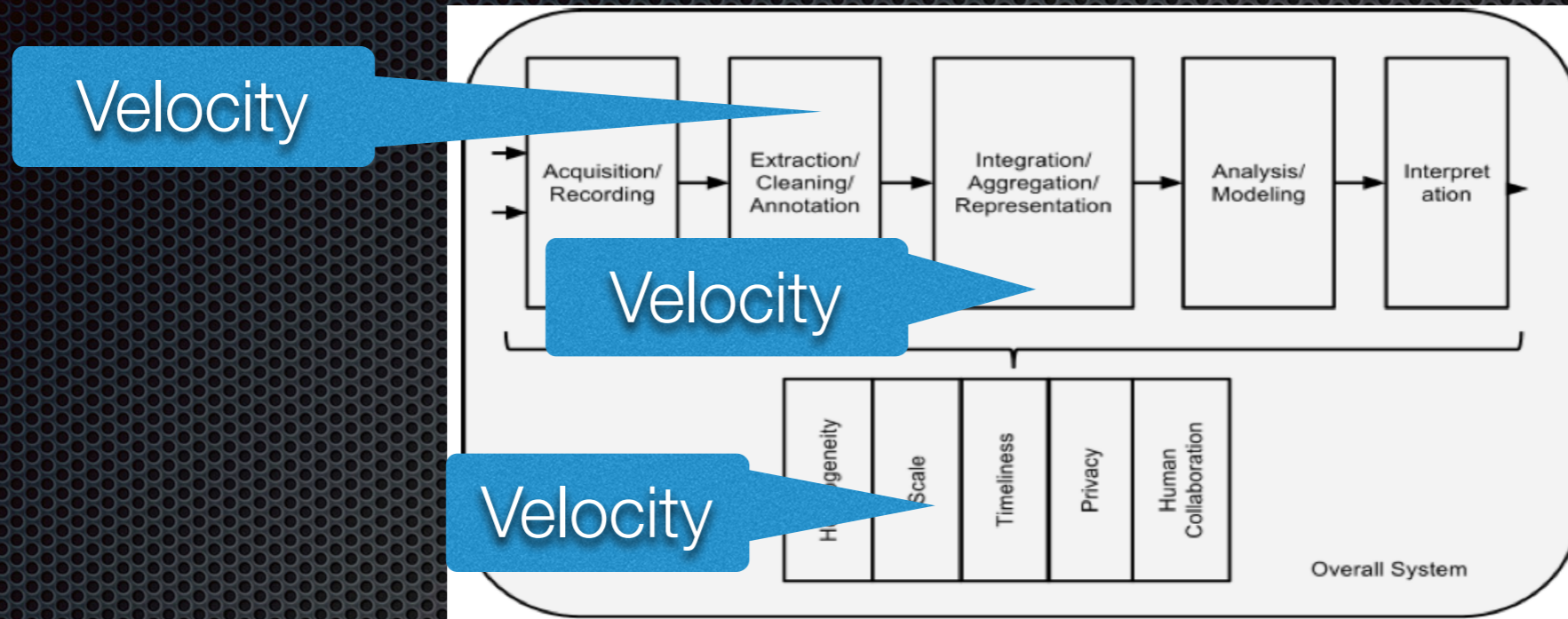


- **Variety: Bringing together the heterogeneous data streams from structured to unstructured sources**
  - Example: geolocations, social networking
- Amazon Kinesis: real-time processing of streaming data at massive scale
  - collect and process hundreds of terabytes of data per hour
  - from hundreds of thousands of sources (web site click-streams, marketing and financial information, manufacturing instrumentation and social media, and operational logs and metering data)



# The Business of Data

## Big Data Analysis Pipeline (CRA)

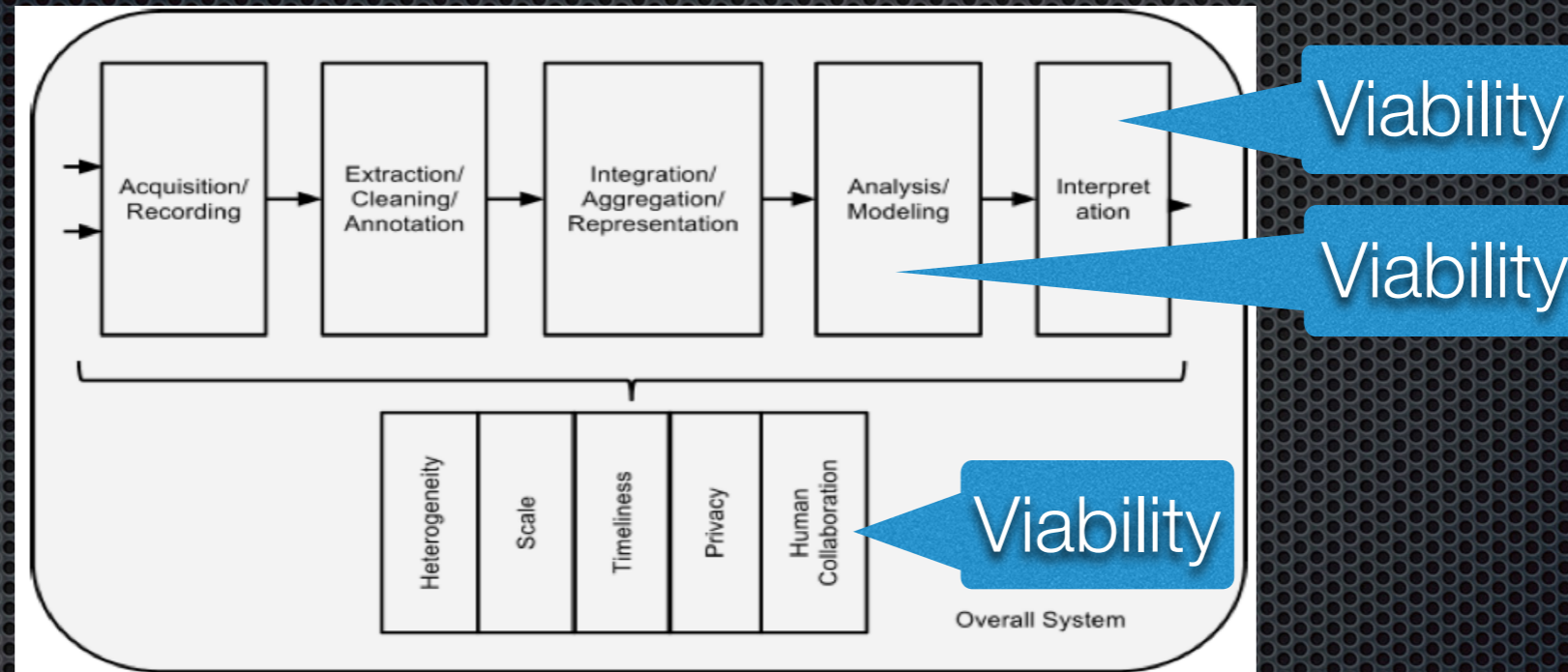


- **Velocity: running at the speed of data**
  - Example: Amazon Cyber Monday 2013 sales = 426 items purchased/sec (36.8 million items ordered worldwide)
- Amazon Web Services (EC2/S3): Infrastructure as a Service (IaaS) and Platform as a Service (PaaS) aka public cloud services
- Databases: Oracle (RDBMS), Cassandra (distributed DBMS)
- KNIME: visually create data flows, selectively execute some or all analysis steps, and later inspect the results, models, and interactive view



# The Business of Data

Big Data Analysis Pipeline (CRA)

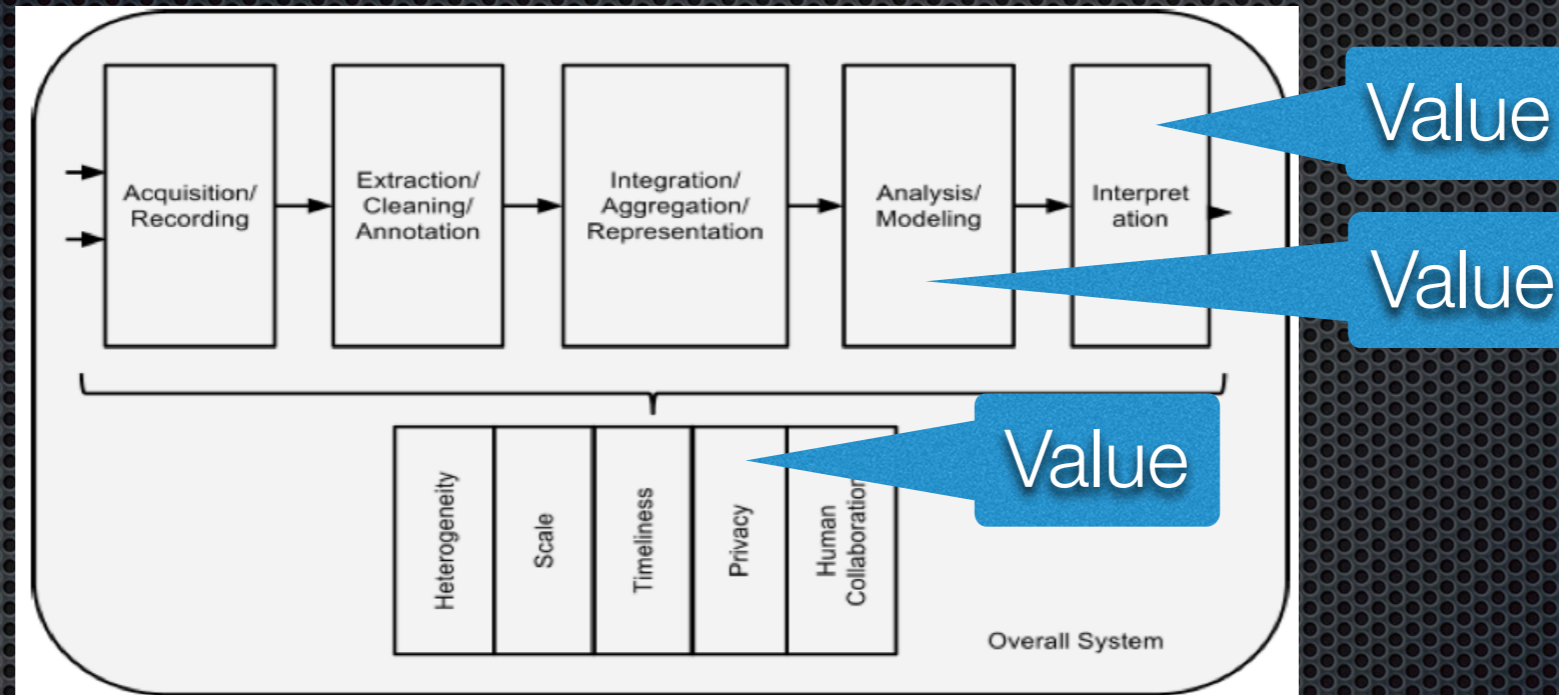


- **Viability: identifying relevant factors & predicting outcomes important to the business**
  - Example: How do geolocation, product availability, time of day, purchasing history, age, family size, credit limit, and vehicle type all converge to predict a consumer's propensity to buy?
- R, WEKA 3: a suite of machine learning algorithms designed for data mining tasks
- Predictive Model Markup Language: statistical and data mining models standard



# The Business of Data

Big Data Analysis Pipeline (CRA)



- **Value: uncover subtle interactions, e.g., combinations of additional variables or long-tail**
  - Example: predicting what customers in <region> with <educational background> who own <make, model, year> automobile and <X> credit score show a statistically significant likelihood to <make some transaction> in the next <Y> days.
- Predictive Analytics: Relationship + Persona + Intent
  - R, WEKA 3: a suite of machine learning algorithms designed for data mining tasks
  - Predictive Model Markup Language: statistical and data mining models standard



Thank you for your  
time and attention

Brandeis Marshall, Purdue University  
[brandeis@purdue.edu](mailto:brandeis@purdue.edu)  
<http://web.ics.purdue.edu/~brandeis>  
[@csdoctorsister](#)